

Maximizing the Value of Your 'Best of' Win



Ryen Salo



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But first, congratulations!





ClearlyRated + 'Best of' awards: 14 Years Strong



34 years Tom Hanks and Rita Wilson

#RelationshipGoals



39 years Denzel & Pauletta Washington



Agenda

- ClearlyRated winner announcement timing
- 'Best of' winner stats
- Spreading the word externally
- Celebrating your win internally
- Marketing Toolkit
- Q&A



Thank you to our 2023 'Best of' sponsors and partners!



PRESENTING SPONSOR

Industry Partner





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GOLD SPONSOR

Industry Partner



American Staffing Association



PRESENTING SPONSOR



2023 'Best of' Winner Announcement Timing

- Award badges & winner press releases are now available in the dashboard
- Social media action kit available now through the dashboard as well
- Winner announcement press releases on Tues., February 7 at 5:00am PT / 8:00am ET
- Winner announcement emails on Tues., February 7
- ClearlyRated social media campaign
 - Teaser on Tues., January 31
 - Winner announcements begin at 6:00am PT on Tues., February 7
 - Ongoing celebration posts run through month-end



2023 'Best of' Winner Statistics

- Best of Staffing Winner Average NPS Clients: 77%
- Best of Staffing Winner Average NPS Candidates: 73%
- Best of Accounting Winner Average NPS Clients: 81%
- Best of HR Services Winner Average NPS Clients: 74%
- Best of RPO Winner Average NPS Clients: 70%
- Best of Legal Winner Average NPS Clients: 80%
- Best of Insurance Winner Average NPS 81%

Find these stats and more in your <u>Marketing Toolkit</u>



Bolster your SEO and online reputation

| apex systems denver > | < 🍦 Q | | | Reviews from the web | | | |
|--|----------|--|--------------|---|--------|--|--|
| What is Apex Systems Inc? | ~ | Reviews from t | | | | | |
| Is Apex Systems a good company to work for? | ~ | 4.5/5 ClearlyRated | | 4.5/5 ClearlyRated · 51 votes | | | |
| Does Apex Systems drug test? | ~ | 윈 Send to your phon | | | | | |
| | Feedback | | | | | | |
| www.linkedin.com > company > apex-systems * Apex Systems LinkedIn Apex Systems is a world class technology services business that incorporates industry ins and experience to deliver solutions that fulfill our clients' digital www.clearlyrated.com > > Colorado > Denver * Apex Systems of Denver, CO - Best of Staffing Winner Apex Systems of Denver, CO has earned the 2020 Best of Staffing award for providing remarkable service to their clients! Apex Systems has 51 verified ratings | sights | Reviews 10 Google reviews People also sea People also sea People Lucas Employment Group | Apex System | rated.com > > Colorado > Denver * stems of Denver, CO - Best of Staffing Winner ns of Denver, CO has earned the 2020 Best of Staffing award for providing service to their clients! Apex Systems has 51 verified ratings | | | |
| How do clients rate Apex Systems of Denver, CO? | ~ | agency Recruiter | How do clier | nts rate Apex Systems of Denver, CO? | \sim | | |
| How do talent rate Apex Systems of Denver, CO? | ~ | About this data | How do tale | How do talent rate Apex Systems of Denver, CO? | | | |
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| ★★★★ Rating: 4.5 - 51 votes | | | | Rating: 4.5 - 51 votes | | | |
| www.indeed.com > q-Apex-Systems-I-Denver,-CO-jobs | | | | | | | |





Bolster your SEO and online reputation

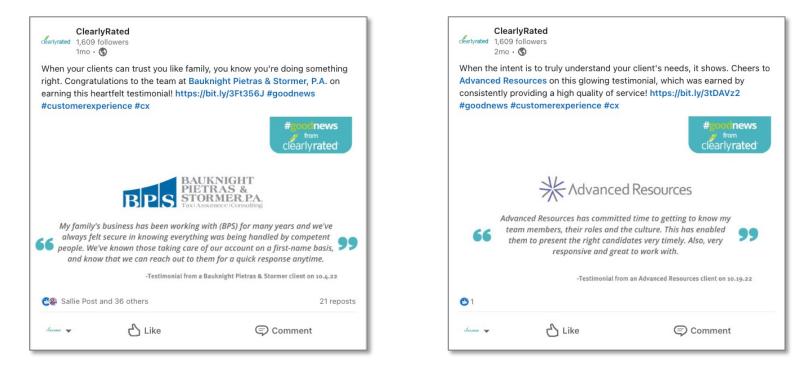
5 steps to take today to improve your Google Search Rank

- 1. Ensure all your contact information is updated for your profile pages (address, phone, email, etc.)
- 2. Share ratings by location
- 3. Customize your page
- 4. Link back
- 5. Keep your profile page reviews updated





ClearlyRated is helping spread the #goodnews for you







Share testimonials and shout outs year round



+ Follow •••

Shout out to Kailyn Corriher for already receiving 13 shoutouts on our most recent Client & Talent survey response via ClearlyRated!

So far, we have a 100% satisfaction rate for every client and candidate (who have participated) that we have placed in 2022. **#proud**

Eric

Kailyn Corriher: Very responsive and always finds great candidates

Chris

Kailyn Corriher: Kailyn kept me informed on where we stood in the process and followed through on the hire.

Susie

Kailyn Corriher: Kailyn is an absolute joy to work with. She is always on top of making sure we have qualified candidates to interview; she ensures that the next steps of the process are thoroughly explained and that everyone is on the same page. She is phenomena to work with!

Anonymous

Kailyn Corriher: Team is very professional and they consistently deliver a slate of high-quality candidates. They work with the hiring manager to not only understand the requirements of the position but the cultural fit for the organization.

Andre



Kailyn Corriher: Kailyn has always been my secret weapon. She sourced me and has been relentless in helping me build my Team, even with short notice...she delivers!

Thomas

Kailyn Corriher: Kailyn worked with me herself to fill a very complex hard to find role that the organization was not able to fill for months. The fact that the manager rolled up her sleeves and provided great service and got the job done speaks volumes of the company.

Amy

Kailyn Corriher: Checking in to make sure the transition for the new hire was smooth and efficient.

TALENT:

Debonie

Kailyn Corriher: She followed up, was very personable and I felt like I could trust her with the next steps in my career

Alex Kailyn Corriher: She has been a real homie.

Darin

Kailyn Corriher: Kailyn was on top of everything. I never had to wonder what was next or when I was going to hear back. Really great experience.

Moises

Kailyn Corriher: Very detailed and continuous follow up and feedback throughout my whole hiring process. Even a follow up call a couple of months after I was hired. Good communication is key and really makes de difference!

Kyle

Kailyn Corriher: Responsive even while traveling. Thank you for your help.

Katrina

Kailyn Corriher: Just seeing me and not being dismissive. I feel as though Kailyn & Anderson were terrific advocates.

C 2

2 comments · 1 repost

Send





Share testimonials on Facebook and LinkedIn

| Client Q4 2022 × Clear All • Advanced Filters | | |
|--|--|-------------|
| Testimonials | | |
| Respondent | Response | Date |
| Anonymous | The ease of collaborating with them, their industry knowledge, level of customer service j and their superior technology. Share On: facebook Linkedin | Jan 4, 2023 |
| Gerald Gilfedder ^{Servantex} | Great support from Ryen Salo, Director of Customer Service, and her support team. Always a fast response when we needed help, and they happily helped us customize our surveys. The ClearyRated dashboard interface is very intuitive, and the reporting is excellent. Share On: facebook LinkedIn | Jan 3, 2023 |
| Korby Boswell Adams Brown | We always glean a lot of feedback from our client satisfaction survey that we can put into action. Our yearly survey with ClearlyRated checks a lot of boxes for us and provides data points we can use throughout the year. Share On: facebook LinkedIn | Jan 3, 2023 |
| Steve Kutheis | Responsiveness to questions and help with issues. Share On: facebook Linkedin | Jan 3, 2023 |

POST TESTIMONIALS DIRECTLY TO FACEBOOK AND LINKEDIN



#goodnews

Share the love with staff by posting shout-outs to LinkedIn

| ng una rec | | |
|------------------------------------|---------------|---|
| Emily Manley Nesco Resource | Emilie Clemis | Emilie always makes sure all of our questions and concerns are handled! Share On: LinkedIn |
| Jo Alenson R&A CPAs | Emilie Clemis | She makes sure I have the information I need, answers my many questions comprehensively and patiently, and keeps me informed. I think she wants us to get the most possible out of our experience with ClearlyRated, and I really appreciate that. Plus, she is always pleasant! Share On: LinkedIn |
| Tonya Stroup EMI Staffing, Inc. | Emilie Clemis | She is readily available to answer any questions I have had. Share On: LinkedIn |
| Sean Smith Schneider Downs | Mike Karger | Mike is always accessible, knows the answers to all questions and has been terrific about suggesting new ideas for our survey next year. |



Eric Gregg (He/Him) • 1st CEO & Founder at ClearlyRated 4mo • Edited • 🔇

At ClearlyRated, we really believe that software value is fully realized when we have great people supporting it. Huge shout-out to Emilie Clemis, from our #accountingfirm client Jo: "She makes sure I have the information I need, answers my many questions comprehensively and patiently, and keeps me informed. I think she wants us to get the most possible out of our experience with ClearlyRated, and I really appreciate that. Plus, she is always pleasant!"

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To see our ratings and testimonials, check out our ClearlyRated profile here: https://lnkd.in/g-k4YtC

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POST SHOUT-OUTS DIRECTLY TO LINKEDIN

#goodnews



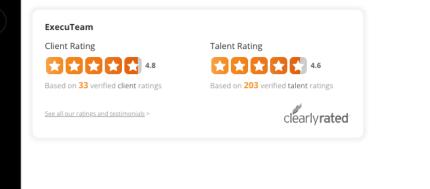
Use your service as a differentiator with star ratings widgets

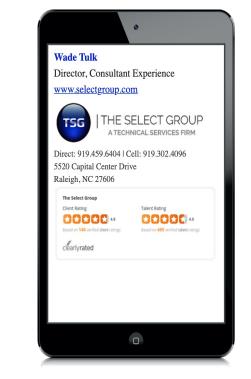
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We have you to thank!

We would not have earned this award if it weren't for our amazing clients and candidates. If you were one of the many people who took the time to complete a satisfaction survey on our behalf, we send our sincerest thanks, and we are dedicated to continually exceeding your expectations!

See what people are saying about ExecuTeam Staffing:

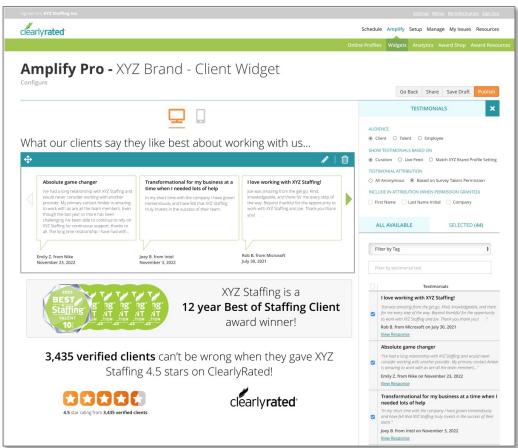




#socialproof



Coming soon! Amplify Pro Customizable Testimonial Widgets



clearly**rated**®

Release Date: End of Q1 2023

Coming soon! Amplify Pro Spelling & Grammar Auto-Correct

| English <u>Español français</u> 菌体中文 | | | | | | | | |
|--|-------------|--|------------------------------------|---|----------|--|--------|--|
| | Testim | onials | | | | | - | |
| NIKE | • Publish S | Publish Selected Unpublished Selected | | Search by testimonial text, survey, or location | | | Q, | |
| We are thrilled you had such a positive experience. Would you consider giving us a | | Displayed on profile as | Survey | Date | Location | Version | Status | |
| testimonial? Title your testimonial by describing your Nike experience in a short sentence: Describe your Nike experience in a short sentence | | Edit Spanish "Agradezco el ponerme en un buen empleo y estén pendiente de como voy en el" Guilerma O. on July 26, 2022 | | | | | | |
| What do you like best about working with Nike? Nike has the absolute best account mangers and always helps me with any issues that come up in such short order! memory manager memory manager memory manager | | Share On: fa Translated "I oppreciate r on how I'm do Lloved wrking with APAC - DEERPARK! You all | ill really know what you're doing. | | N | Spanish English | Θ | |
| Sign your testimonial as: Jessica Simpson, MTV Anonymous | | Share On: fa | really know what yo | ou're doing. | | | | |
| I give my permission to Nike to use my testimonial for commercial purposes without any consideration poid to me. I understand and acknowledge that Nike may use my testimonial for publication on its website, in its advertising and marketing materials, or otherwise. I agree that Nike shall be the owner of the copyright of my testimonial, and that Nike shall be entitled to reproduce it. | | My experince Share On: facebook LinkedIn | | Accept | ancel 2C | | 0 | |
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Release Date: End of Jan. 2023

Marketing Toolkit Resources

Bookmark our <u>Marketing Toolkit</u> for more ideas and step-by-step guides:

- Optimizing your profile page(s)
- Sharing Testimonials and Shout Outs
- Social Media Toolkit with sample posts and share images
- Official 'Best of' stats
- FAQs

And of course, please reach out with any questions or to schedule time to meet with your Customer Success Manager!



Questions?



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