



Professional Services Business Outlook

Reporting Date: April 14th, 2020

Professional Services Business Outlook Summary

Reporting Date: April 14th, 2020

Business Outlook Index

Now vs. 1 Month Ago



1 Month from Now



6 Months from Now



Significantly Worse | Somewhat Worse | About the Same | Somewhat Better | Significantly Better

Strategic Focus

Cutting
Costs
48%

Investing
for Growth
52%

Retention

Retaining Existing Clients

48%

Expansion

Expanding Existing Accounts

33%

Attraction

Attracting New Clients

20%

Accounting Industry - Business Outlook Report

Reporting Date: April 14th, 2020

Business Outlook Index

Now vs. 1 Month Ago



1 Month from Now



6 Months from Now



Significantly Worse | Somewhat Worse | About the Same | Somewhat Better | Significantly Better

Strategic Focus

Cutting
Costs
52%



Investing
for Growth
48%

Retention

Retaining Existing Clients

48%

Expansion

Expanding Existing Accounts

44%

Attraction

Attracting New Clients

7%

Legal Industry - Business Outlook Report

Reporting Date: April 14th, 2020

Business Outlook Index

Now vs. 1 Month Ago



1 Month from Now



6 Months from Now



Significantly Worse | Somewhat Worse | About the Same | Somewhat Better | Significantly Better

Strategic Focus

Cutting Costs
55%



Investing for Growth
45%

Retention

Retaining Existing Clients

55%

Expansion

Expanding Existing Accounts

18%

Attraction

Attracting New Clients

27%

Other Professional Services - Business Outlook Report

Reporting Date: April 14th, 2020

Business Outlook Index

Now vs. 1 Month Ago



1 Month from Now



6 Months from Now



Significantly Worse | Somewhat Worse | About the Same | Somewhat Better | Significantly Better

Strategic Focus

Cutting
Costs
25%



Investing
for Growth
75%

Retention

Retaining Existing Clients

38%

Expansion

Expanding Existing Accounts

13%

Attraction

Attracting New Clients

50%